

Real 5G value has not yet materialized...



On-demand services & scale



Multipartner edge services



On-demand network slices



Complex network environment

- VNFs/CNFs/PNFs
- Network slicing
- Multiple technology domains
- Legacy interworking



Slow cloud adoption

- Telco cloud/ public cloud
- Highly distributed edge
- Private networks



Growing partner ecosystem

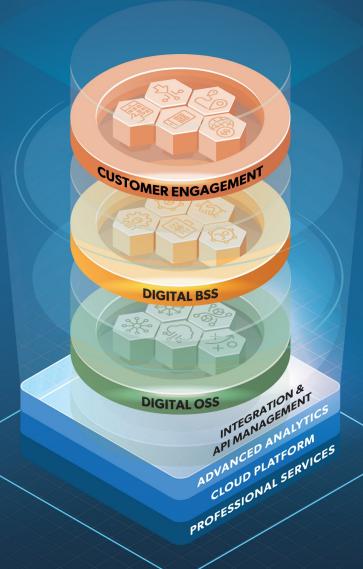
- Disaggregated networks
- Hyperscaler/CSP partners
- Service partners to go beyond connectivity

Requiring modernized BSS/OSS that delivers agility, automation and innovation

Netcracker Digital BSS/OSS for the 5G digital era

MODERN SOFTWARE

- Built for cloud
- Simplified and lightweight
- Dynamically adaptable to business needs
- Sets security benchmark
- Open and standards based



CUTTING EDGE

- Digital ecosystem enablement
- Advanced customer experience
- Hyper automation
- Modernized delivery

With a platform approach that drives CSP growth

Netcracker Digital Platform



Accelerates business agility

Adapt quickly to changing market and business needs



Stimulates innovation and joint development

Create new value on top of the network



Maximizes revenue potential and profitability

Monetize 5G, cloud and edge investments



Enabling you to...

Innovate with granular 5G monetization



5G Monetization

- 3GPP-compliant converged charging
- · MEC and slice-based charging models
- Cost-effective IoT monetization at scale





New Business Models

- · Wide range of partner-driven business models
- Complex multipartner B2B2X settlement
- Dynamic cross-industry opportunities

Extensive Automation





Dynamic Personalization



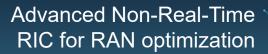
Low-Code and No-Code Configuration

Netcracker Digital BSS and Customer Engagement Will Redefine Customer Experience and Accelerate 5G Monetization for Zain

"We want to ensure that the customers' digital experience matches our multi-award-winning 5G network. Netcracker's full suite of pre-integrated solutions, precise delivery and extensive expertise will enable us to sustain rapid growth, achieve improved customer experience and deliver new innovative products in the 5G era." Eng. Sultan Bin Abdulaziz Al-Deghaither, CEO, Zain KSA



Differentiate with 5G and edge service automation







Hybrid distributed edge cloud management and orchestration

Leading Open RAN automation solution







Orchestration of distributed cloud-native 5G core

5G network slicing within and across domains





Digital marketplace incorporating 5G services and MEC applications

Etisalat UAE, from e& Deploys Netcracker Edge Orchestration to Offer Advanced Private 5G Services

"With Netcracker's advanced Edge Orchestration solution, we can deliver our mission-critical edge services on demand and help customers from any industry to drastically increase their process efficiency, optimize business performance and unlock new opportunities." Khalid Murshed, CTIO, Etisalat UAE



Build dynamic partner ecosystems

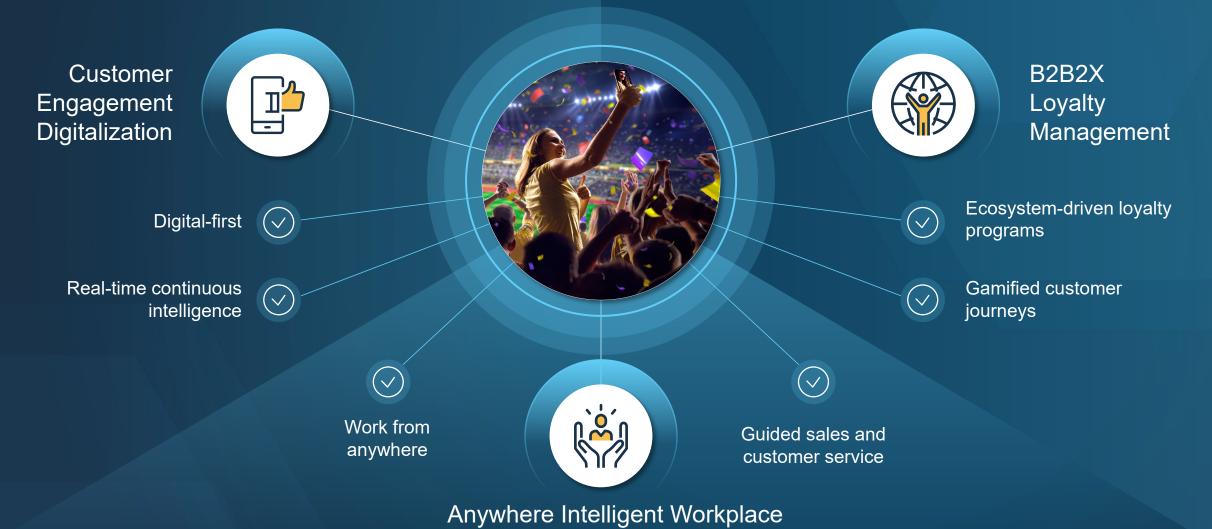


Netcracker
Extends Strategic
Relationship with
T-Mobile, America's
5G Leader, for its
Wholesale, IoT and
Industry-Leading
MVNO Business

"We are pleased to renew our partnership with Netcracker to help us realize current and future goals for our wholesale operations, including our industry-leading MVNO business as well as our IoT business, along with seamless operations and onboarding." Dan Thygesen, SVP and GM, Wholesale, T-Mobile



Create an immersive customer experience

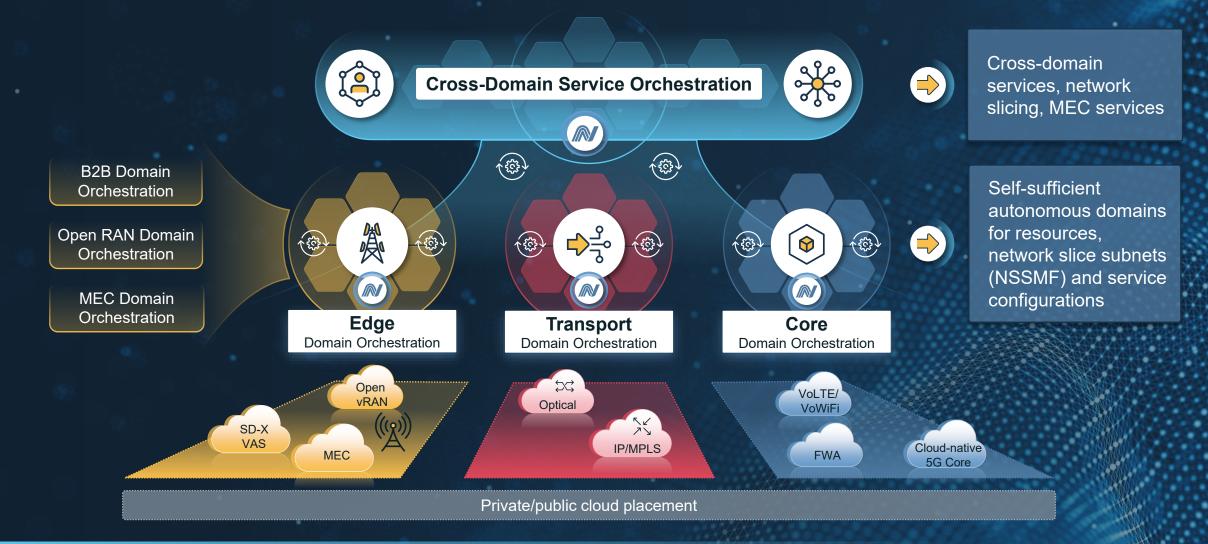


Netcracker's
Strategic Partnership
With Vodafone Oman
Will Feature BSS in
the Cloud to Deliver
a Digital-First
Customer Experience

"We selected Netcracker's cloud-based Digital BSS solution because of its industryproven ability to monetize innovative services with superior customer experience." Stelios Savvides, CTO, Vodafone Oman



Accelerate automation within and across domains



Deutsche Telekom
Brings Service
Automation to B2B
Domain with
Netcracker Service
Orchestration

"We looked at the hypercompetitive and critical enterprise market and knew we wanted the most cutting-edge automation software with a cloud deployment model so that we could gain new revenue streams in multiple B2B segments. Through our extensive collaboration with Netcracker, we have reached an important milestone that lays the foundation for innovation and business growth." Peter Arbitter, Senior VP for B2B Portfolio & Product Management, Telekom Deutschland



Deploy in public and telco cloud









Altice Selects
Netcracker SaaS-Based
Cloud BSS on AWS as
Part of Group-Wide
Transformation

"We are excited to start this new chapter with such an innovative and global industry leader. Our advanced cloud-native portfolio and value-driven services will drastically accelerate and streamline Altice's billing capabilities to help achieve seamless growth in all markets." Sylvain Seignour, President, Netcracker



Evolve from a wholesale to netco/infraco business



Better Rol



Greater efficiency



Secure market positioning



Ready for future growth



Smooth business separation

Clearly defined benefits

Right size solution

Ecosystem business



Planning & Rollout

Order to Activation

Problem to Resolution

Sales Enablement

Customer Management

Revenue Management

PROFESSIONAL SERVICES

Delivery

Operation





Wholesale to NetCO



Netcracker Helps
Segra Improve
Operations and
Enhance Customer
Experience for
its Infrastructure
Business

"Segra is a rapidly growing service provider, and we made the strategic decision to select Netcracker as the platform of the future for our network operations, which are so critical to the success of our business." Bruce Dyke, CIO, Segra



Increase business efficiency with digital transformation services



Business Focus



KPI-Based Outcomes



Network Agility



Continuous Collaboration



Secure Cloud Operations



Effective Performance





Align digital roadmap with customer resources and goals

Rapid Delivery

Accelerate onboarding of customer-tailored solution

Co-Development

Continuous collaboration and self-sufficiency



Intelligent Multicloud Operations

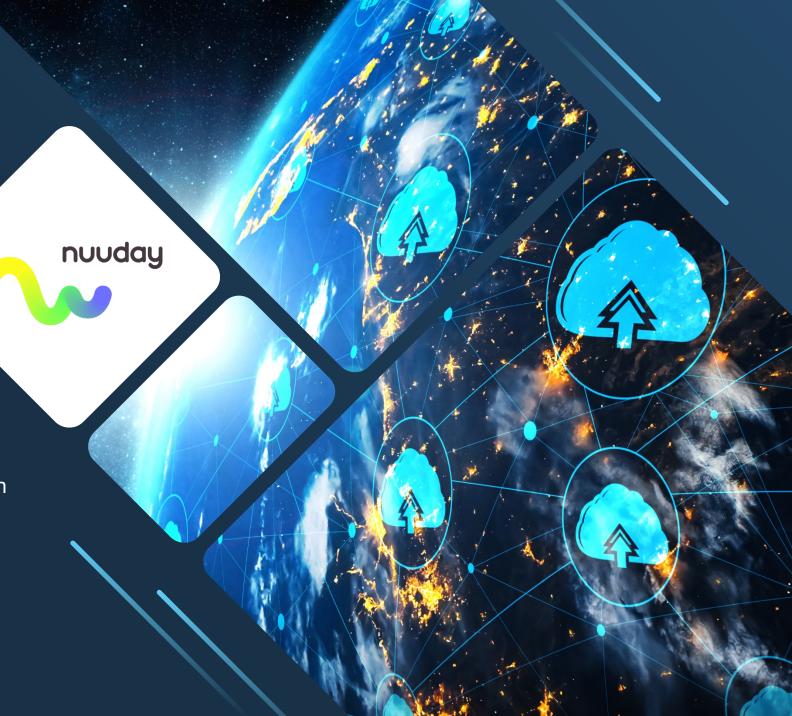
Maximize business value with data security guarantees

Leading Danish Service
Provider Nuuday Selects
Netcracker as a Strategic
Partner for Major
IT Transformation
Program and
Managed Services

from Public Cloud

"In Netcracker, we have found the perfect partner with a solid delivery record and previous success with large IT transformation projects. Together with Netcracker, we will apply a best-of-suite approach and build a new modern IT stack that will allow Nuuday to concentrate on customers, channel management and product innovation."

Monika Gullin, CTO, Nuuday



Netcracker helps CSPs transform business and operations to unlock new value from 5G

Market Leader in Orchestration/OSS Market Leader in BSS **Extensive Global** Intelligent **Automation Footprint**













Over 250+ customers globally



















Extensive partnerships across entire industry





















